



The Total Putting Green System

# BUILDING YOUR DREAM GREEN PIECE BY PIECE

Tour Links Newsletter  
Volume 4 2010

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## Featured Green



### Designer 20' x 32' Green

If you want your green to be the focal point of your yard or office, this 20' x 32' will fit the bill. Install it easily in any indoor or outdoor space in hours not days. It comes to you complete, all you do is provide the golfer, ready to practice.

And with Tour Links you never lose your investment because you can always take it with you!

Have a question?  
[CLICK HERE](#)

And  
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# Happy Holidays



*From the Desk of Dave Barlow*

Seasons Greetings to all of our Tour Links Dealers, Retailers and Customers around the world.

All of the staff here at Tour Links wish you a very happy holiday season and continued good health in the upcoming year. As the year grows to an end we want to thank you for your continued support, encouragement and the pleasure of providing you with Tour Links products and allowing us to share with you our vision for the growth of our businesses. There is much to be thankful for and we look forward to a great 2011 and to continue "Changing the way golfers practice"

*Dave Barlow*, President CSC/Tour Links

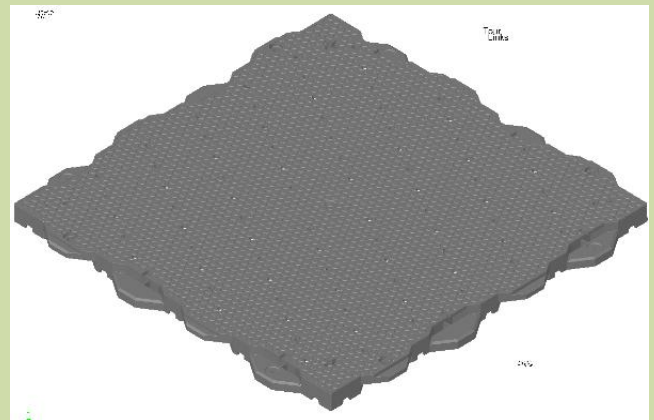
## News

### New lower cost super panel hits the market

After years in development, Creative Sport Concepts sister company, Innovative Base Technologies is proud to announce the successful launch of our new panel, UltraBaseSystems. This lighter, structurally superior panel was designed with one thing in mind. Replace rock and gravel!!

With a lower profile of 1.25 inches and a weight of only 9 pounds, this 5.44 sq ft dynamo can handle any project you can dream up. From athletic fields to dog kennels, playgrounds to putting greens, this new system is the future of synthetic turf installation.

The recent launch of UltraBaseSystems at the American Sports Builders show in Punta Verda Beach Florida was a much anticipated event for the IBT staff. "We knew we had something very special with this new panel and the endless possibilities it brings to the market place, but to have these dreams validated by the industries athletic field and court experts was a great feeling"



Lower cost per sq ft, lower shipping cost due to the slim profile and new markets available to every installer makes UltrabaseSystems a winner. Technically advanced to adhere to the tough industry wide standards for safety and drainage, UBS will open the door wide open for larger, more profitable installations.

(Continued next page)

## What it takes to change an industry

My father once said to me “when did you have time to go back to college and get a degree in mechanical engineering, plastic engineering and geology? Well it often times feels like that is exactly what was required to make the new UBS panels a reality. For nearly three years my staff and I have studied the effects of heat, impact, drainage, load requirements, athlete performance, traction, earth preparation and frost heave, to name just a few. To the casual observer it looks like a flat piece of plastic but the reality is that every inch of the new UltraBase Systems panel has been engineered with one task in mind, prove to the industry that excessive rock and gravel installation technology is a thing of the past and provide the solution, UltraBaseSystems and Tour Links.

The synthetic turf industry is desperate to find away to speed up installations, improve safety and ultimately lower the cost to build athletic fields, courts and of course putting greens. “With over 10 years of experience and close to two million square feet of panels on the ground, we understand panel technology better than any other company in the world, we should we invented it.” boasts CSC and IBT president Dave Barlow.

Getting a panel to lay flat is one thing, but how will it perform under the rigors of athletic competition is another.



For these results IBT called in some of the best engineers and testing facilities in the USA. Testing for everything from fall heights on our playground panels, the ramifications the panels have as

it pertains to athlete performance and injury, the insulation properties of the panels and how this would work to raise ground temperatures in cold climates, to the maximum load capacity of the panels once installed. The bottom line is what may appear to some as a simple piece of plastic placed under artificial grass is actually a scientifically engineered base replacement system ready to lead the synthetic turf industry in to the next decade of extraordinary growth

## Tips and Techniques

When it comes to seaming turf for putting greens there are as many techniques as there are turf choices. From hot melt glue systems to new eco friendly trowel on glues, the choice depend upon several factors. Certain backers such as rubberized action backed turfs are made with a low percentage of soap which will cause the turf back to become slippery when wet. If a double sided tape or hot glue system is used outside with this backing, there is the strong likelihood that the seam will come apart in time. These instant systems will work great with urethane backed turfs as these backers do not release any chemicals which can cause delamination. Make sure you are using a very high melt glue system so the glue cannot soften in the sun and delaminate. Contact us for some recommendations of products that work well.

If using a rubberized natural rubber back turf, which happens to be our favorite, stick with the chemical trowel on glues when seaming putting turf to putting turf to create an area larger than the standard material width. Be sure the seaming fabric will not allow glue to seep through and glue the turf to the panels. Everything must be free

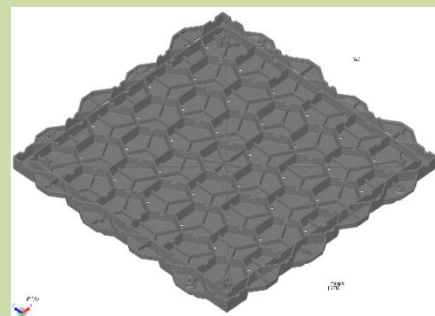


These glues will slow down your installation time as they will need to sit overnight before kicking and stretching can occur, but is much better than retuning to a unhappy customer for a repair a month later.

To learn more go to [www.tourlinks](http://www.tourlinks) and log on Tips and Techniques to view this information and much more.

Visit us at  
[www.ultrabasesystems.com](http://www.ultrabasesystems.com)

and download our technical brochure to see just why UltraBaseSystems is “Simply better from the ground up”



## DEALER SPOTLIGHT

### Texas Greens by Design

As one of our first dealers in the country, Dan Scull and his team of skilled installers have created many memorable installations using the Tour Links putting green system. With installations at many of Golfsmith’s premier super stores, to award winning residential masterpieces, Texas Greens by Design is as good as it gets.

Recently we called on Dan to build the first large putting & chipping green with the new UltraBase panels from IBT Dan and his crew set out to Houston to build a 1500 sq ft green on the shores of Galveston Bay. Cold weather and rain didn’t stop this installation or dampen the enthusiasm of the installers. This job demonstrated how an installation with panels can be completed during adverse weather conditions. “The new panels were easy to work with, and lived up to expectations we have from Dave and the group at Tour Links. And the new panels have a lower cost per sq ft.”

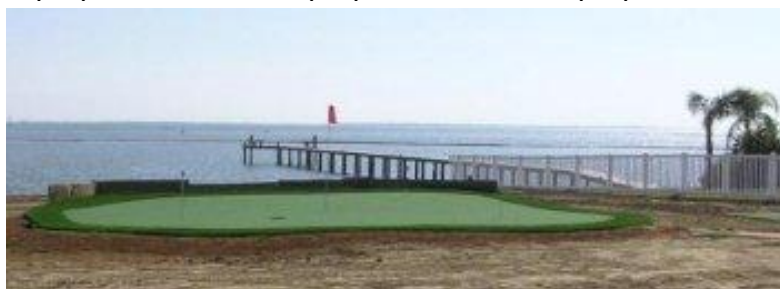


When the walkways, retaining wall, sitting benches and planter gardens are completed this will be a beautiful practice facility for the proud homeowner.

Thanks to Dan Scull and Chuck Fricke of Turfmasters in Chicago for making the first putting green installation with UBS a great success.

For more information:

**Dan Scull -Texas Greens by Design - Austin, TX**  
**(800) 465-4010 Fax: (512) 465-2962 Cell: (512) 789-6711**



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